

**Government of Punjab**  
**Department of Industries and Commerce**  
**(Controller of Stores)**  
**Notification**

No.COS/Start-ups/2019/11288

Dated: 16-8-2019

**Subject: Relaxations of Norms in Public Procurement for Start-ups based in Punjab.**

In order to build a strong Ecosystem for nurturing innovation and Startups in the State, by providing opportunity to Startups to scale up and to allow them to compete with experienced entrepreneurs and companies in public procurement by relaxing the norms for public procurement for them, the following relaxations will be provided to eligible Startups of the State, subject to the condition that the Startups meet the other quality and technical specifications as part of qualifying requirements of the procurements :

**1. Eligibility of startups for the relaxations**

1. The entity should be registered as a Startup as per chapter 16.1 of Detailed Scheme & Operational Guidelines, 2018 of Industrial and Business Development Policy 2017, issued by Department of Industries & Commerce, Government of Punjab.
2. Registered startups will submit the self attested copy of the registration to the procuring agency in order to avail the relaxations.
3. Registered Startups should directly participate in tender and not through any intermediaries (their dealers/agents/distributors), and will not subcontract to any other firm and carry out the entire manufacturing/work/services at their enterprise.

**2. Relaxations of Norms for Startups in the State in Public Procurement.**

Sr. No.	Qualifying requirements	Relaxations allowed to Startups
1.	Experience	Exemption in respect of past experience as part of the qualifying requirements of the tender.
2.	Turnover	Exemption in respect of past turnover as part of the qualifying requirements of the tender.
3.	Purchase Preferences	Startups will also be eligible for purchase preferences accruing to all Industries in the State in the Public Procurement (Preference to Make in Punjab) Order, 2019.

This issues with the concurrence of Finance Department conveyed vide their I.D. No. 2/29/19-4FE5/692 of dated: 24.05.2019.

The above instructions may be brought to the notice of all concerned and shall be applicable to all the tenders floated/ invited after issue of these instructions.

Dated: 08-08-2019

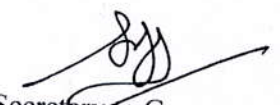
Vini Mahajan, IAS  
Additional Chief Secretary to Govt of Punjab  
Department of Industries and Commerce

Endst. No.COS/Start-ups/2019/ 11289-90

Dated: 16-8-2019

A copy of the above is forwarded to the following for information please.

- (i) The Chief Principal Secretary to Chief Minister, Punjab
- (ii) The Chief Secretary, Punjab

  
Special Secretary to Government of Punjab  
Department of Industries and Commerce

Endst No.COS/Start-ups/2019/ 11291-97

Dated: 16-8-2019

A copy of the above is forwarded to the following for information please.

- (i) All the Special Chief Secretaries/Additional Chief Secretaries/Financial Commissioners/Principal Secretaries/ Administrative Secretaries, Punjab
- (ii) All Deputy Commissioners in the State of Punjab
- (iii) Chief Executive Officer, Punjab Bureau of Investment Promotion
- (iv) The Director of Industries & Commerce, Punjab
- (v) Additional Director(Incentive)
- (vi) All General Managers, District Industries Centre in the State of Punjab
- (vii) All the Direct Demanding Officers in the State of Punjab

  
Special Secretary to Government of Punjab  
Department of Industries and Commerce

Endst. No.COS/Start-ups/2019/ 11298

Dated: 16-8-2019

A copy is forwarded to the following for uploading the same on the website of Printing & Stationery Department, Punjab for publishing the same in the extra ordinary gazette.

- (i) The Nodal Officer (e-gazette-printing & stationery) o/o Department of Industries & Commerce, Punjab.

  
Special Secretary to Government of Punjab  
Department of Industries and Commerce